

Job Title & Description	Entry Wage	Med. Wage	Exp. Wage	Holland Code	Education Required	Available Local Education
Middle School & High School Teachers Engage students in deeper and more varied subject matter than that introduced in elementary school.	\$41,570	\$53,500	\$59,460	CIASE	Bachelor's	Baker Benedictine Butler Central CCCC Colby Donnelly ESU FHSU Hesston K-State KU KWU Labette PSU SCCC Sterling Washburn WSU
Preschool Teachers Instruct preschool-aged children in activities designed to promote social, physical and intellectual growth needed for primary school in preschool, day care center or other child development facility. May be required to hold state certification.	\$20,800	\$31,650	\$37,080	IASE	Associate's	Allen Barclay Benedictine Butler Central Colby Donnelly ESU FHSU Hesston Highland Hutch ICC JCCC KCKCC K-State KU KWU Labette PSU SCCC Washburn WSU
Substitute Teachers Fill in for full-time and part-time teachers when the main staff are sick or on vacation.	\$23,580	\$31,480	\$35,420	N/A	Bachelor's	Barclay Benedictine Butler Central Colby DCCC Donnelly ESU FHTC FHSU Fort Scott Highland K-State KU KWU Labette PSU Washburn WSU
Teacher Assistants Perform duties that are instructional in nature or deliver direct services to students or parents. Serve in a position for which a teacher has ultimate responsibility for the design and implementation of educational programs and services.	\$18,850	\$23,650	\$26,620	CIASE	Some College	Barclay Benedictine Butler Central Colby Donnelly ESU FHSU Highland KU KWU Labette PSU Washburn WSU

Finance

Financing and investment planning, banking, insurance and business financial management.

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Accountants & Auditors Examine, analyze and interpret accounting records for the purpose of giving advice or preparing statements. Install or advise on systems of recording costs or other financial and budgetary data.	\$43,260	\$68,780	\$81,540	CIE	Bachelor's	Baker Barclay Benedictine Butler Central Colby Cowley DCCC Donnelly ESU FHSU Hesston Hutch JCCC K-State KCKCC KU KWU Labette NCCC Pratt PSU SCCC Sterling Washburn WSU WSU Tech
Actuaries Use statistical and economic techniques to evaluate future risks.	\$70,110	\$111,380	\$132,020	CIE	Bachelor's	Barclay Central CCCC Colby Donnelly ESU FHSU K-State PSU Washburn WSU

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Claims Adjusters Review settled claims to determine that payments and settlements have been made in accordance with company practices and procedures, ensuring that proper methods have been followed.	\$49,660	\$73,120	\$84,850	CRIAE	Bachelor's	Barclay Benedictine Central Colby Donnelly ESU FHSU K-State PSU Washburn WSU
Credit Analysts Analyze credit data and financial statements of individuals or firms to determine the degree of risk involved in extending credit or lending money. Prepare reports with credit information for use in decision making.	\$45,610	\$65,700	\$75,750	CRISE	Bachelor's	Barclay Benedictine Colby Donnelly ESU FHSU K-State PSU Washburn WSU
Financial Analysts Analyze and interpret data about all aspects of investment.	\$44,240	\$77,820	\$94,600	CRIE	Bachelor's	Baker Barclay Benedictine Butler Central Colby Donnelly ESU FHSU K-State KWU Labette PSU Sterling Washburn WSU
Financial Managers Plan, direct and coordinate accounting, investing, banking, insurance, securities and other financial activities of a branch, office or department of an establishment.	\$75,110	\$135,720	\$166,030	CSE	Bachelor's	Baker Barclay Benedictine Butler Central CCCC Colby Donnelly ESU FHSU K-State KWU PSU Sterling Washburn WSU
Insurance Sales Agents Sell life, property, casualty, health, automotive or other types of insurance. May refer client to independent brokers, work as an independent broker or be employed by an insurance company.	\$32,060	\$64,730	\$81,060	CSE	Some College	Barclay Benedictine Central Colby Donnelly FHSU Labette NCCC PSU Washburn WSU
Loan Officers Evaluate, authorize or recommend different types of loans.	\$39,320	\$79,410	\$99,460	CISE	Bachelor's	Barclay Benedictine Central Colby Donnelly ESU FHSU K-State KWU PSU Washburn WSU
Logisticians Analyze and coordinate the logistical functions of a firm or organization. Responsible for the entire life cycle of a product, including acquisition, distribution, internal allocation, delivery and final deposit of resources.	\$49,800	\$73,930	\$85,990	CSE	Bachelor's	Barclay Benedictine Colby Donnelly ESU FHSU K-State PSU Washburn WSU
Payroll & Timekeeping Clerks Compile and record employee time and payroll data.	\$32,590	\$45,270	\$51,610	CE	H.S. Diploma	Barclay Benedictine Central CCCC Colby DCCC Donnelly FHSU Labette PSU Washburn WSU
Personal Financial Advisors Advise clients on financial plans using knowledge of tax and investment strategies, securities, insurance, pension plans and real estate.	\$43,190	\$102,660	\$132,390	CISE	Bachelor's	Barclay Benedictine Central Colby Donnelly ESU FHSU K-State KWU PSU Washburn
Securities, Commodities & Financial Services Sales Agents Buy and sell securities in investment and trading firms or call upon businesses and individuals to sell financial services. Provide financial services, such as loan, tax and securities counseling.	\$37,860	\$103,480	\$136,290	CSE	Bachelor's	Barclay Benedictine Central Colby Donnelly ESU FHSU Labette PSU Washburn WSU

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Statisticians Develop or apply mathematical or statistical theory and methods to collect, organize, interpret, and summarize numerical data to provide usable information.	\$62,000	\$90,590	\$104,890	CI	Master's	Baker Barclay Benedictine Central Colby Donnelly ESU FHSU K-State KU KWU PSU Washburn WSU
Tax Preparers Prepare tax returns for individuals or small businesses.	\$20,150	\$37,760	\$46,560	CSE	H.S. Diploma	Barclay Benedictine Central Colby Donnelly FHSU K-State KWU PSU Washburn WSU
Title Examiners, Abstractors & Searchers Search real estate records, examine titles or summarize pertinent legal or insurance details for a variety of purposes.	\$32,030	\$45,330	\$51,980	CRE	Certificate	Central Colby Donnelly FHSU KU PSU Washburn WSU

Government & Public Administration

These jobs use leadership and teamwork skills to manage and participate in government, public agencies and institutions to serve the public good.

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Compliance Managers Plan, direct or coordinate activities of an organization to ensure compliance with ethical or regulatory standards.	\$54,700	\$90,000	\$120,640	CRIE	Bachelor's	Benedictine Colby Donnelly ESU K-State KWU PSU Washburn WSU
Compliance Officers (Construction, Health & Safety & Transportation) Examine, evaluate and investigate eligibility or conformity with laws and regulations governing contract compliance of licenses and permits and other compliance and enforcement inspection activities.	\$38,580	\$61,750	\$73,330	N/A	Bachelor's	Donnelly K-State KWU Labette PSU Washburn WSU WSU Tech
Legislators Develop, introduce or enact laws and statutes at the local, tribal, state or federal level. Includes only workers in elected positions.	\$17,350	\$20,240	\$21,680	CIASE	N/A	Benedictine Colby Donnelly ESU FHSU K-State KWU PSU Washburn WSU
Postmasters & Mail Superintendents Plan, direct or coordinate operational, administrative, management and supportive services of a U.S. post office; coordinate activities of workers engaged in postal and related work in assigned post office.	\$67,550	\$76,060	\$80,310	CRSE	H.S. Diploma	Colby Donnelly FHSU K-State PSU WSU
Social & Community Service Managers Plan, organize or coordinate the activities of a social service program or community outreach organization. Oversee the program or organization's budget and policies regarding participant involvement.	\$42,520	\$64,220	\$75,070	CASE	Bachelor's	CCCC Colby DCCC ESU FHSU K-State KWU PSU Sterling Washburn WSU WSU Tech
Urban & Regional Planners Develop comprehensive plans and programs for use of land and physical facilities of jurisdictions, such as towns, cities, counties and metropolitan areas.	\$45,570	\$68,120	\$79,430	CRIAE	Master's	Colby Donnelly FHSU K-State KU KWU Labette PSU Washburn WSU